

General Overview on the GRMF application procedure

GRMF Pre-Application Workshop (5th Application Round)
Nairobi, Kenya - 10th October 2017

Project funded by:



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What projects should apply?

- Surface Study in eligible country **aiming to site a well** (general surface study completed), for up to 80 % of approved eligible cost
- Drilling of first wells in a new prospect (**siting completed**), for up to 40 % of approved eligible cost
- Associated infrastructure, for up to 20 % of approved eligible cost



GRMF - Two stage process: Expression of Interest (EoI) & Application stage

1st stage:

Expression of Interest (EoI)



2nd stage:

Application (RfA)



Evaluation



Project pipeline



Signing of Grant Contract

GRMF - Two stage process: Expression of Interest (EoI) & Application stage

Expression of Interest (EoI)

Relevant Documents

- Developer Manual
- Request for EoI (RfEoI)
 - Cover Letter Template (Annex I)
 - RfEoI Surface Study (Annex II)
 - RfEoI Drilling Programme (Annex III)
- Early Contracting Guidelines
- Developer Procurement Guidelines

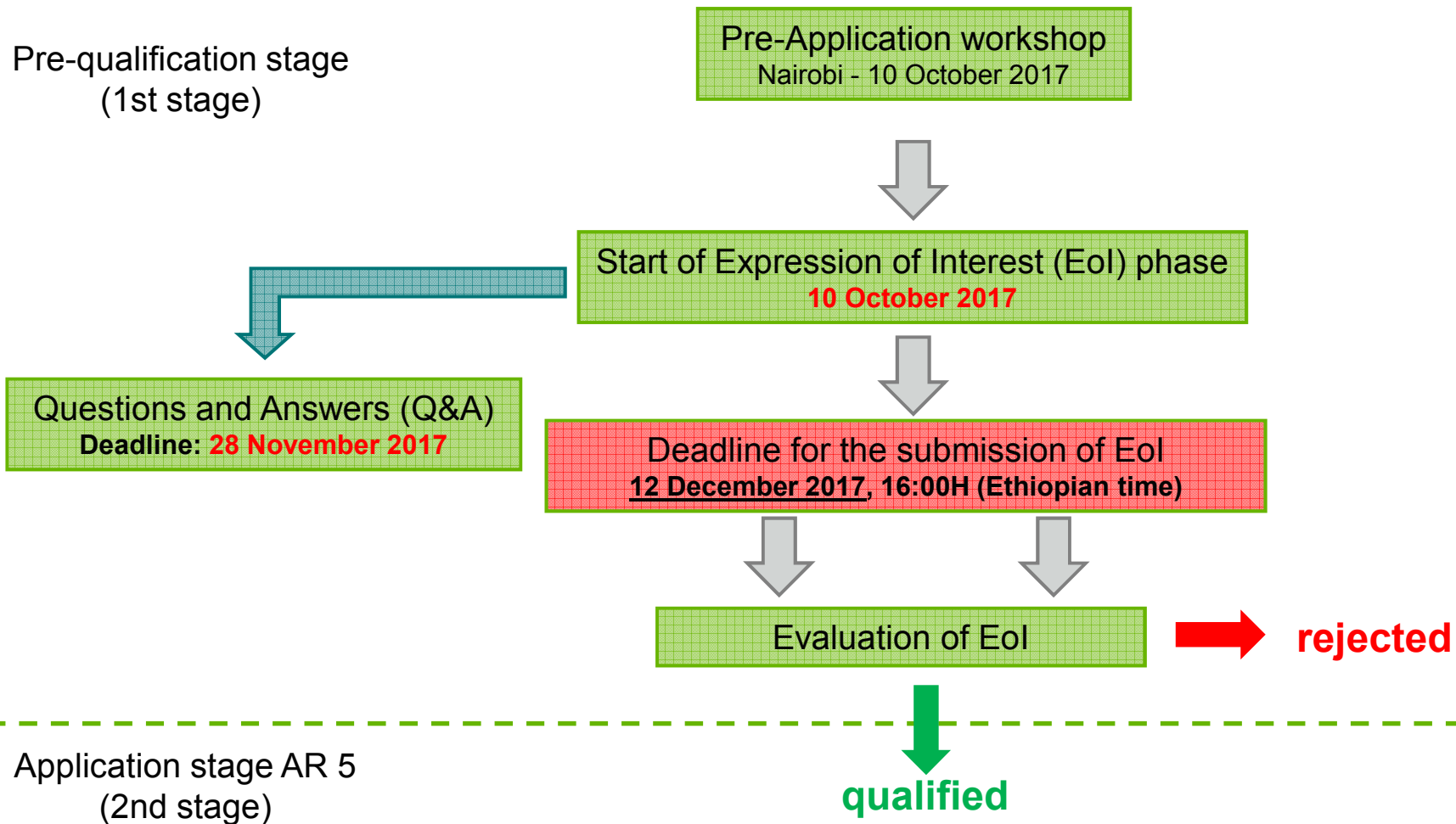


Application (RfA)

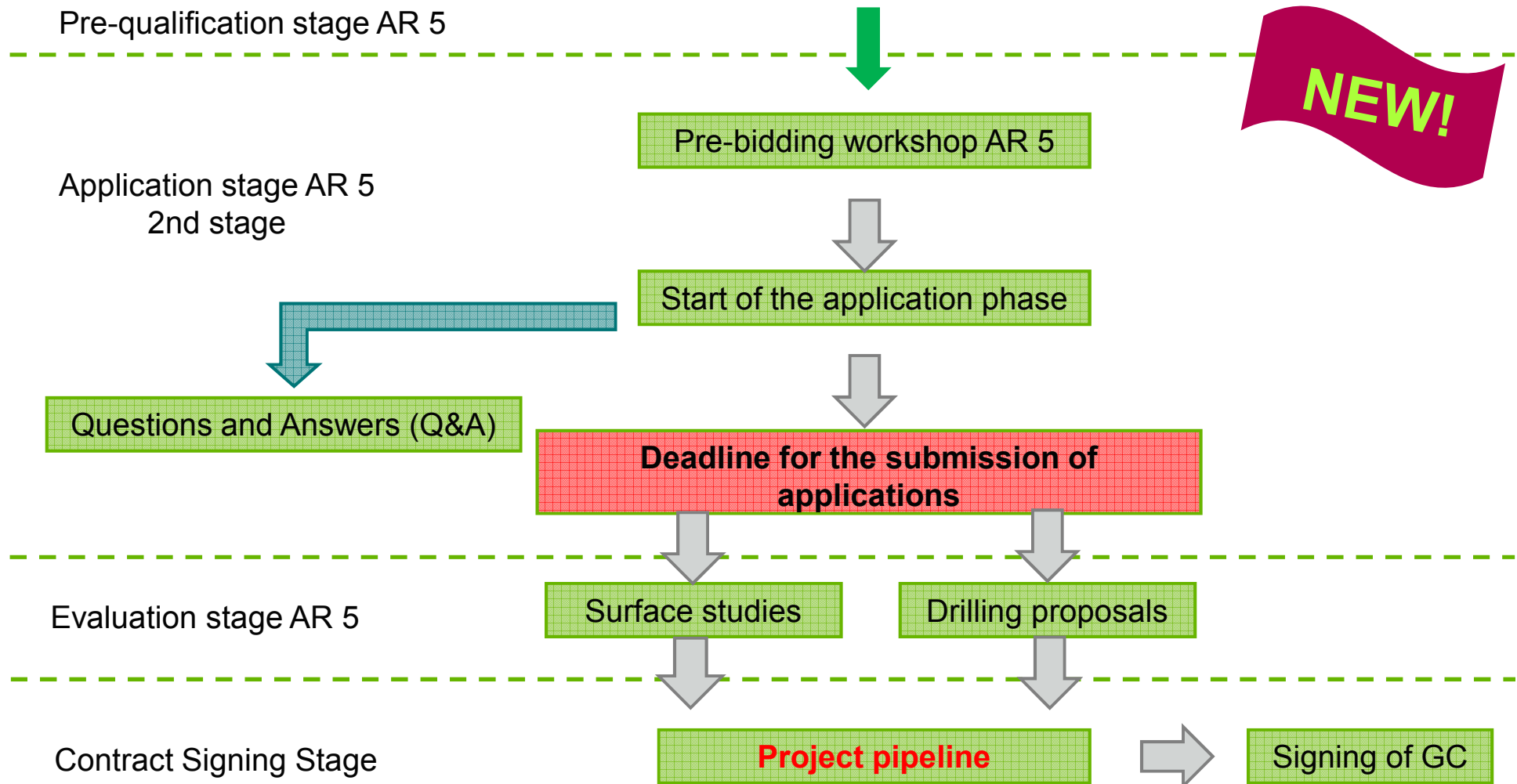
Relevant Documents

- Developer Manual
- Request for Application (RfA)
with application forms and annexes
- Anticipated Wellcost (AWC) Guidelines
- Early Contracting Guidelines
- Developer Procurement Guidelines

Timeline for the Pre-Application & EoI stage (1st stage)



Timeline for the Application stage (2nd stage)



Content for submission of EoI

For a successful application: **Follow given format & give all information available.**

- ANNEX I – FORM TO FILL,
- ANNEX II / III – FORM TO FILL
 - Information on eligible entity
 - Information on concessions, licences and permits
 - Status of Geological and Geochemical studies
 - Status of Geophysical studies
 - Information about infrastructure
 - Work Plan
 - Financing Plan
 - Offtaker Potential
 - Appendices: Declarations, Experience, Key Personnel, Project Organisation, Presentation

Formal aspects of submission for EoI & Application (I)

To be submitted:

1. Original hard copies, only regarding

! Signed & stamped:

- cover letter, and
- declarations (Appendix 1 & 2)

2. Electronic version

- All documents as specified in the Request for EoI
- Be searchable (Word or PDF)
- Only signed pages provided as scans (digital signatures may be used for the CVs).
- Please use short file names!



Formal aspects of submission for EoI & Application (II)

Overview of required EoI document formats:



Document	Hard copy	Electronic copy
Cover letter (Annex 1)	X	X
Submission form (Annex 2 for SS, or Annex 3 for DP)	—	X
Appendix 1 (Declaration of Acceptance and Adherence to Procurement Standards)	X	X
Appendix 2 (Declaration of Non-Existence of Rejection Grounds)	X	X
Appendix 3 – Appendix 6	—	X

Formal aspects of submission for EoI & Application (III)

- **Non-compliance with the structure may result in the rejection of the EoI**
 - The Applicant has the full responsibility that the original version of the cover letter and the declarations are in total compliance with the electronic copy
 - EoI received after the deadline or not in the required manner will not be evaluated but will be returned unopened to the Applicant.
- **Opening of Expression of Interest is scheduled for**
12 December 2017, 16:00h Ethiopian time
→ Applicants are allowed to attend

Evaluation criteria - summary

Main evaluation criteria	Max score Drilling Projects	Max score Surface Studies
Geo-scientific	50	60
Financing plan & permit	30	10
Experience	20	30
Total	100	100

- Minimum points for successful Eols: 70
- Evaluation based on submitted information
- **Emphasis on resource and experience in Surface studies**
- **Emphasis on work plan and financing/permits in Drilling Program**
- Information on Evaluation Criteria can be found in Annex 1 & 2 of the Developer Manual

Eligible & non-eligible costs

- Detailed information can be found in
- **Chapter 3 of Request for EoI doc, and in**
- **Chapter 7 of Developer Manual**



- **Review eligible entity & country** to make sure applicant is eligible!
- **Review eligible activities** to apply for right items
- **Review eligible costs** for applicable program (SS or DP)
- **Go through non-eligible cost** to make sure they are not included in your estimate for grant amount
- If you have doubts: **just send a question!**

Early contracting (I)

General rule

Commencement of service and sub-contracting shall be no earlier than the effective date of the Grant Contract

Exception for Early Contracting
(cut-off dates)

Rules for early contracting

- Applicant has to **comply with all duties and liabilities** specified by the GRMF - **even before signing the Grant Contract** (e.g. following all procurement guidelines, monitoring- and reporting requirements)
- Non-compliance will lead to **exclusion** from funding

Early contracting (II)

Early contracting cut-off dates

1st cut-off date on early contracting refers to the **submission deadline of the Expression of Interest:**

- Costs from contracts signed with any third party before this date will not be eligible;
- Costs from contracts signed after this date will be eligible.

2nd cut-off date on early contracting refers to the **submission deadline of full Application:**

- Any activity (and therefore any related costs) that shall be eligible for support by GRMF (= eligible activity) can only start after this date.

Early contracting (III)

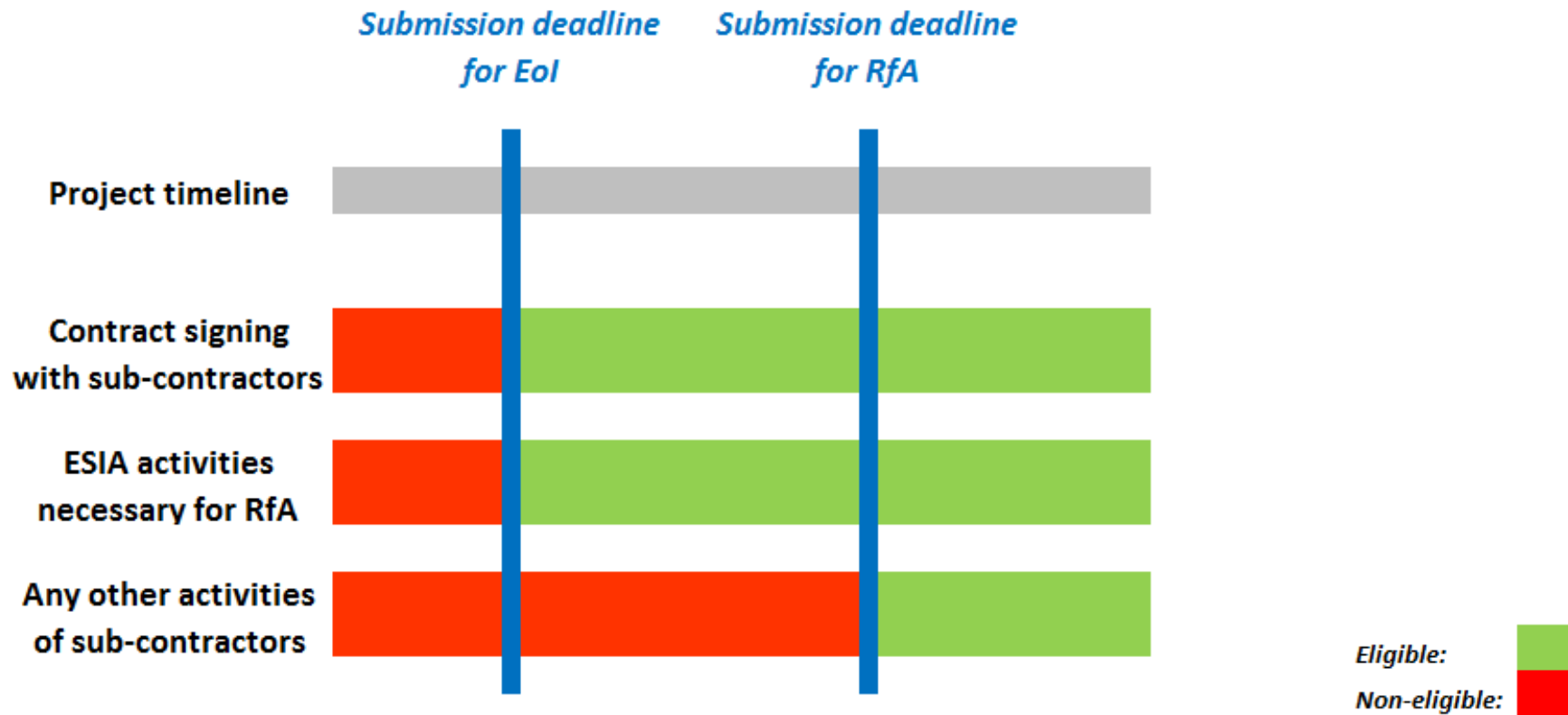
Exception for E & S documentation

Activities relating to the **preparation of the Environmental & Social documentation** that needs to be submitted with the full application may already start after the 1st cut-off date

For further exceptions related to the cut-off dates for E&S reporting please **contact the GRMF management.**

Early contracting (IV)

Early contracting cut-off dates – Summary



Early contracting (V)

Applicant takes full risk that:

He will **not reach the threshold of 70 points** in the application procedure and therefore will not be considered for a GRMF Grant

He will not be considered for a GRMF Grant due to **limited funding** even if reaching the threshold of 70 points (due to following application stage)

The **GRMF Grant Contract covers only parts of the project** that has been applied for (e.g. due to non-eligible costs being included in the project budget)

The GRMF Grant Contract will not be signed for **any other reason**

Information distribution (I)

**Expression of Interests (Eoi) and all related forms will be available
on the GRMF webpage:**

<http://www.grmf-east africa.org/application/prequalification-stage>

**It is the responsibility of the applicant to keep himself updated!
Therefore please check the relevant sections of the
GRMF-webpage regularly!**

Information distribution (II)

For EoI related questions/clarifications please do send these by email to:

grmf@roedl.com & Rashid Ali Abdallah Abdallahr@africa-union.org

Deadline for asking Questions for the 5th AR EoI phase: **28 November 2017**.

Questions and Answers will be regularly published anonymously for all applicants on the pre-qualification stage section of the GRMF webpage.

(<http://www.grmf-eastafrika.org/application/prequalification-stage/clarifications>)

Advice to applicants regarding the EoI

Make sure you know **what you want to do** and that it is **eligible**

Find and follow all **instructions**, make sure you have the right edition

Build up a professional **multi discipline team**

No part left unanswered, leave explanatory comments in remark fields

Make sure application forms are in **coherence** with each other

Consider review by **outside consultants** for geothermal projects

Ask questions to GRMF team if any doubts remain.

Overview: Reporting requirements surface study

- **Notification of milestones (2 weeks in advance):**
 - Commencement Date and
 - Completion Date.

- **Monthly progress reports consisting of:**
 - Narrative report
 - Environmental and social performance progress reports
 - Updated project execution schedule
 - Updated procurement plan

- **Final report consisting of:**
 - Narrative report being the integrated resource report
 - Financial report including an expenditure verification report
 - Final environmental and social performance report
 - Scoping report
 - Updated Stakeholder Engagement Plan
 - Documentation evidencing the fulfilment of the FPIC-Requirements (if applicable)

Overview: Reporting requirements drilling programmes (I)

- **Notification of milestones (2 weeks in advance):**
 - Commencement of first well pad construction;
 - First Well Spud commencement;
 - First Well Completion;
 - Commencement and termination of testing of the first well;
 - Last Well Spud commencement;
 - Last Well Completion and
 - Commencement and termination of testing of the last well.

- **Monthly progress reports from start of activities until first well spud and from last well completion until the completion date consisting of:**
 - Narrative report
 - Environmental and social performance progress reports
 - Updated project execution schedule
 - Updated procurement plan

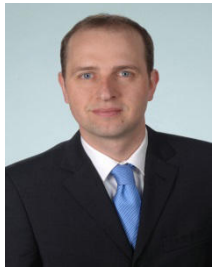
Overview: Reporting requirements drilling programmes (II)

- **Monthly reports during the drilling period consisting of:**
 - Environmental and social performance progress reports
 - Updated procurement plan
 - Daily and weekly progress reports during the drilling period

- **Final report consisting of:**
 - Narrative report being the completion report for drilling and testing
 - Financial report including an expenditure verification report
 - Final environmental and social performance report

**Good luck and
thank you for your attention!**

Any questions?



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Technical Project Manager



Maria Ueltzen,
Deputy Project Manager



Charlotte Zittel,
E&S Expert



Matthias Klarl,
Local Fund Manager

<http://www.grmf-eastfrica.org>