Request for Expression of Interest (EoI)  
Technical and Geotechnical Aspects

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Launch of the GRMF 3rd Application Round  
Arusha, 30th October 2014
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What project should apply?

- Surface Study in eligible country aiming to site a well (general surface study completed), for up to 80% of approved eligible cost
- Drilling of first wells in a new prospect (siting completed), for up to 40% of approved eligible cost
- Associated infrastructure, for up to 20% of approved eligible cost
Structure of the request for Expression of Interest

- **DEADLINE** 16:00H Ethiopian Time 8th January 2015
- Access to documents for Expression of Interest application
  - HOMEPAGE: [http://www.grmf-eastafrica.org/application](http://www.grmf-eastafrica.org/application)
- Background documents to consult:
  - Request for EoI 3rd edition (INFORMATION)
    - Annex 1 (FORM TO FILL)
    - Annex 2 (FORM TO FILL)
  - Developer Manual 4th edition (INFORMATION)
Content and form of submission of EoI

For a successful application: Follow given format. Give all information available.

- ANNEX I – FORM TO FILL,
- ANNEX II – FORM TO FILL
  - Information on Eligible entity
  - Information on concessions, licences and permits
  - Status of Geological and Geochemical studies
  - Status of Geophysical studies
  - Information about infrastructure
  - Work Plan
  - Financing Plan
  - Offtaker Potential
  - Appendices: Declarations, Experience, Key Personnel, Project Organisation, Presentation
Evaluation criteria - Summary

<table>
<thead>
<tr>
<th>Main evaluation criteria</th>
<th>Max score Drilling Projects</th>
<th>Max score Surface Studies</th>
</tr>
</thead>
<tbody>
<tr>
<td>Geo-scientific</td>
<td>50</td>
<td>60</td>
</tr>
<tr>
<td>Financing plan &amp; permit</td>
<td>30</td>
<td>10</td>
</tr>
<tr>
<td>Experience</td>
<td>20</td>
<td>30</td>
</tr>
<tr>
<td>Total</td>
<td>100</td>
<td>100</td>
</tr>
</tbody>
</table>

- Minimum points for successful EoIs: 70
- Evaluation based on submitted information
- Emphasis on resource and experience in Surface studies
- Emphasis on work plan and financing/permits in Drilling Program
- Information on Evaluation Criteria can be found in Annex 1 & 2 of the Developers Manual
 Eligible & Non Eligible costs

- Information in Ch 3 of request for EoI doc AND Ch 7 of Developer Manual
- Review Eligible entity & Country to make sure applicant is eligible
- Review Eligible Activities to apply for right items
- Review Eligible Costs for applicable program (SS or DP)
- Go through Non-Eligible cost to make sure they are not included in your estimate for grant amount
Shortlisting and selection of Applicant

- All applicants scoring a minimum of 70 points in EoI will be shortlisted
- Shortlisted applicants will be invited to participate in the Application
  - Mandatory pre-bidding workshop
  - Application according to documents that can be found on the GRMF web
- Selection of Applicants
  - Selection of applicants to receive funds will be based on evaluation of applications, number of applicants and amount of grants applied for.
  - AUC is not bound to select any of the short-listed applicants.
Disbursement plan if Grant Contract is reached – Surface Study

<table>
<thead>
<tr>
<th>Disbursement milestones</th>
<th>Surface Study</th>
<th>Infrastructure</th>
</tr>
</thead>
<tbody>
<tr>
<td>Signing of grant contract, bank guarantee acquired</td>
<td>20%</td>
<td>30%</td>
</tr>
<tr>
<td>Initiation of field work</td>
<td>40%</td>
<td>-</td>
</tr>
<tr>
<td>Completion of field work</td>
<td>20%</td>
<td>-</td>
</tr>
<tr>
<td>Acceptance of final report</td>
<td>20%</td>
<td>70%</td>
</tr>
</tbody>
</table>

Also see information regarding Grant Contract in Ch.11 of the Developers Manual
Disbursement plan if Grant Contract is reached – Drilling Project

<table>
<thead>
<tr>
<th>Disbursement milestones</th>
<th>Drilling Project</th>
<th>Infrastructure</th>
</tr>
</thead>
<tbody>
<tr>
<td>Signing of grant contract, bank guarantee acquired</td>
<td>-</td>
<td>30%</td>
</tr>
<tr>
<td>Final well design and Drilling programme (bank guarantee acquired)</td>
<td>20%</td>
<td>-</td>
</tr>
<tr>
<td>First well spud</td>
<td>20%</td>
<td>-</td>
</tr>
<tr>
<td>First well completed</td>
<td>20%</td>
<td>-</td>
</tr>
<tr>
<td>Last well completed</td>
<td>20%</td>
<td>-</td>
</tr>
<tr>
<td>Acceptance of completion report</td>
<td>20%</td>
<td>70%</td>
</tr>
</tbody>
</table>

Also see information regarding Grant Contract in Ch.11 of the Developers Manual
Advice to applicants regarding the EoI

• Find and follow all instructions, make sure you have the right edition
• Make sure you know what you want to do and that it is eligible
• Multi discipline team with co-operation experience
• Remember One Project per Application
• No part left unanswered, leave explanatory comments in remark fields
• Make sure application forms are in coherence with each other
• Consider review by outside consultants experienced in applications for geothermal
Thank you for your attention!

Q/A

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Project funded by: