GRMF – APPLICATION PROCEDURE

6TH APPLICATION ROUND

Mr. Kai Imolauer & Mrs. Maria Ueltzen
6th May 2020
# GRMF - OVERVIEW & STATUS

<table>
<thead>
<tr>
<th></th>
<th>Project Content</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Projects to Apply</td>
</tr>
<tr>
<td>2</td>
<td>Two Stage Process</td>
</tr>
<tr>
<td>3</td>
<td>Timeline</td>
</tr>
<tr>
<td>4</td>
<td>Content for Submission of EoI</td>
</tr>
<tr>
<td>5</td>
<td>Formal Aspects of Submission of EoI &amp; Application</td>
</tr>
<tr>
<td>6</td>
<td>Evaluation Criteria</td>
</tr>
<tr>
<td>7</td>
<td>Eligible and Non-Eligible Cost</td>
</tr>
<tr>
<td>8</td>
<td>Information Distribution</td>
</tr>
<tr>
<td>9</td>
<td>Advice to Applicants Regarding the EoI</td>
</tr>
<tr>
<td>10</td>
<td>Questions &amp; Answers</td>
</tr>
</tbody>
</table>
1 PROJECTS TO APPLY

- Surface Study in eligible country **aiming to site a well** (general surface study completed), for up to 80 % of approved eligible cost

- Drilling of first wells in a new prospect (**siting completed**), for up to 40 % of approved eligible cost

- Associated infrastructure, for up to 20 % of approved eligible cost
2 TWO STAGE PROCESS

Expression of Interest (EoI) & Application Stage:

1\textsuperscript{st} stage: Expression of Interest (EoI)

2\textsuperscript{nd} stage: Application (RfA)

Evaluation

Project pipeline

Signing of Grant Contract
2 TWO STAGE PROCESS

Expression of Interest (EoI) & Application Stage:

Expression of Interest (EoI)

Relevant Documents
- Developer Manual
- Request for EoI (RfEoI)
  - Cover Letter Template (Annex I)
  - RfEoI Surface Study (Annex II)
  - RfEoI Drilling Programme (Annex III)
- Early Contracting Guidelines
- Developer Procurement Guidelines

Application (RfA)

Relevant Documents
- Developer Manual
- Request for Application (RfA) with application forms and annexes
- Anticipated Wellcost (AWC) Guidelines
- Early Contracting Guidelines
- Developer Procurement Guidelines
Pre-Application & EoI Stage (1st Stage):

Pre-qualification stage (1st stage)

Pre-Application workshop
Webinar – 6 May 2020

Start of Expression of Interest (EoI) phase
6 May 2020

Questions and Answers (Q&A)
Deadline: 1 July 2020

Deadline for the submission of EoI
15 July 2020, 16:00H (Ethiopian time)

Evaluation of EoI

Application stage (2nd stage)

rejected

qualified
Pre-Application & EoI Stage (2nd Stage):

1. Pre-qualification stage
2. Application stage
   - Pre-bidding workshop AR 6
   - Start of the application phase
   - Questions and Answers (Q&A)
   - Deadline for the submission of applications
3. Evaluation stage
   - Surface studies
   - Drilling proposals
4. Contract signing stage
   - Project Pipeline
   - Signing of GC
4 CONTENT FOR SUBMISSION OF EOI

For a successful application: Follow the given format. Provide all available information.

- ANNEX I – FORM TO FILL,
- ANNEX II / III – FORM TO FILL
  - Information on eligible entity
  - Information on concessions, licenses and permits
  - Status of geological and geochemical studies
  - Status of geophysical studies
  - Information about infrastructure
  - Work plan
  - Financing plan
  - Off-taker potential
  - Appendices: declarations, experience, key personnel, project organization, company presentation
5 FORMAL ASPECTS FOR SUBMISSION OF EOI & APPLICATION (I)

For a successful application: Follow given format. Provide all information available.

- **To be submitted:**

  Original hard copies, only regarding:
  
  Signed & stamped cover letter, and  
  Signed & stamped declarations (Appendix 1 & 2)

**Electronic version**

All documents as specified in the Request for EOI must be searchable (Word or PDF)
Only signed pages provided as scans (digital signatures may be used for the CVs).
please use short file names!
## Overview of required EoI document formats:

<table>
<thead>
<tr>
<th>Document</th>
<th>Hard copy</th>
<th>Soft copy</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cover letter (Annex 1)</td>
<td>X</td>
<td>X</td>
</tr>
<tr>
<td>Submission form (Annex 2 for SS, or Annex 3 for DP)</td>
<td>---</td>
<td>X</td>
</tr>
<tr>
<td>Appendix 1 (Declaration of Acceptance and Adherence to Procurement Standards)</td>
<td>X</td>
<td>X</td>
</tr>
<tr>
<td>Appendix 2 (Declaration of Non-Existence of Rejection Grounds)</td>
<td>X</td>
<td>X</td>
</tr>
<tr>
<td>Appendix 3 – Appendix 6</td>
<td>---</td>
<td>X</td>
</tr>
</tbody>
</table>
5 FORMAL ASPECTS FOR SUBMISSION OF EOI & APPLICATION (III)

Overview of required EoI document formats:

- **Non-compliance with the structure may result in the rejection of the EoI**
  
The applicant has the full responsibility that the original version of the cover letter and the declarations are in total compliance with the electronic copy.

  EoI received after the deadline or not in the required manner will not be evaluated but will be returned unopened to the applicant.

- **Opening of Expression of Interest is scheduled for:**

  15 July 2020, 16:00h Ethiopian time
## 6 EVALUATION CRITERIA

<table>
<thead>
<tr>
<th>Main evaluation criteria</th>
<th>Max score Drilling Projects</th>
<th>Max score Surface Studies</th>
</tr>
</thead>
<tbody>
<tr>
<td>Geo-scientific</td>
<td>50</td>
<td>60</td>
</tr>
<tr>
<td>Financing plan &amp; permit</td>
<td>30</td>
<td>10</td>
</tr>
<tr>
<td>Experience</td>
<td>20</td>
<td>30</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>100</strong></td>
<td><strong>100</strong></td>
</tr>
</tbody>
</table>

- Minimum points for successful EoIs: 70
- Evaluation based on submitted information
- **Emphasis on resource and experience in surface studies**
- **Emphasis on work plan and financing/permits in drilling programme**
- Information on evaluation criteria can be found in Annex 1 & 2 of the developer manual
## 7 EVALUATION CRITERIA

- **Detailed information can be found in**
  - Chapter 3 of Request for EoI doc, and in
  - Chapter 7 of Developer Manual

- **Review eligible entity & country** to make sure applicant is eligible!
- **Review eligible activities** to apply for right items
- **Review eligible costs** for applicable program (SS or DP)
- **Go through non-eligible cost** to make sure they are not included in your estimate for grant amount
Expression of Interests (EoI) and all related forms will be available on the GRMF webpage:

https://grmf-eastafrica.org/pre-qualification-stage/

It is the responsibility of the applicant to keep himself updated! Therefore please check the relevant sections of the GRMF-webpage regularly!
For EoI related questions/clarifications please do send these by email to: grmf@roedl.com & grmf@africa-union.org

Deadline for asking Questions for the 6th AR EoI phase: 1 July 2020.

Questions and Answers will be regularly published anonymously for all applicants on the pre-qualification stage section of the GRMF webpage. (https://grmf-eastafrica.org/pre-qualification-stage)
9 ADVICE TO APPLICANTS REGARDING THE EOI

- Find and follow all instructions, make sure you have the right edition
- Make sure you know what you want to do and that it is eligible
- Multi discipline team with co-operation experience
- Remember one project per application
- No part left unanswered, leave explanatory comments in remark fields
- Make sure application forms are in coherence with each other
- Consider review by outside consultants experienced in applications for geothermal energy
Good luck and thank you for your attention!

Kai Imolauer  
General Project Manager

Maria Ueltzen  
Deputy Project Manager

Johannes Stollenwerk  
Local Fund Manager

http://www.grmf-eastafrica.org