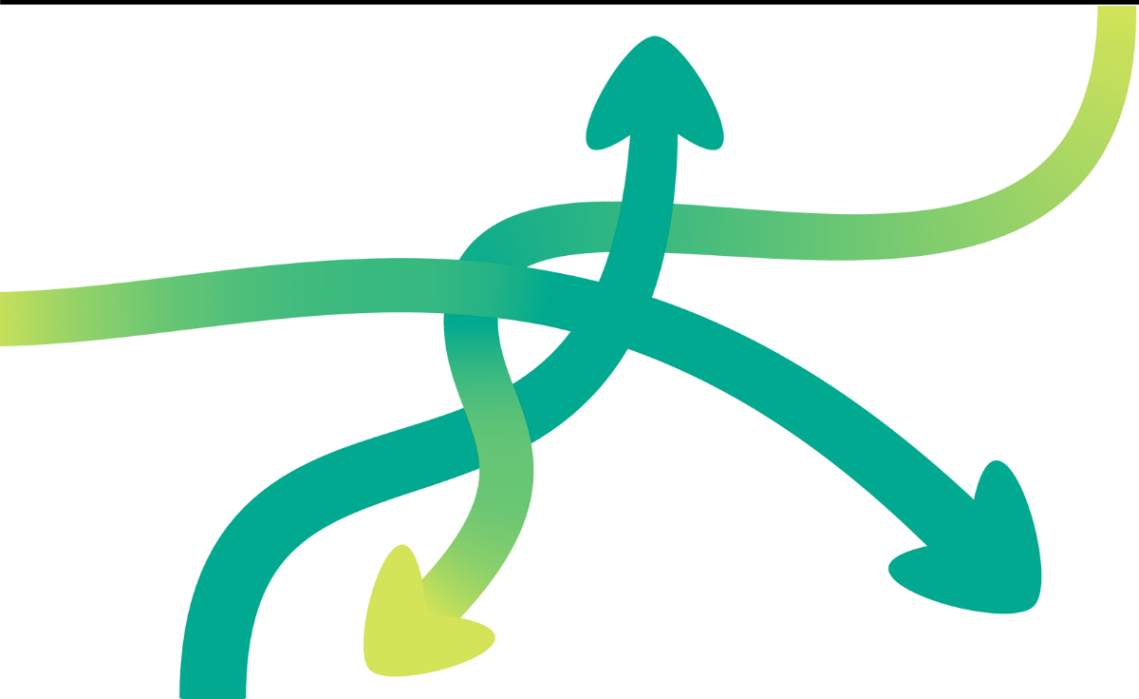


GRMF – APPLICATION PROCEDURE

7TH APPLICATION ROUND

Mr. Kai Imolauer & Mr. Johannes Stollenwerk
22nd June 2021



GRMF - OVERVIEW & STATUS

1	Projects to Apply
2	Two Stage Process
3	Timeline
4	Content for Submission of EoI
5	Formal Aspects of Submission of EoI & Application
6	Evaluation Criteria
7	Eligible and Non-Eligible Cost
8	Information Distribution
9	Advice to Applicants Regarding the EoI
10	Questions & Answers



1 PROJECTS TO APPLY

- Surface Study in eligible country **aiming to site a well** (general surface study completed), for up to 80 % of approved eligible cost
- Drilling of first wells in a new prospect (**siting completed**), for up to 40 % of approved eligible cost
- Associated infrastructure, for up to 20 % of approved eligible cost



2 TWO STAGE PROCESS



Expression of Interest (EoI) & Application Stage:

1st stage:

Expression of Interest (EoI)

2nd stage:

Application (RfA)



Evaluation



Project pipeline



Signing of Grant Contract

Expression of Interest (EoI) & Application Stage:

Expression of Interest (EoI)

Relevant Documents

- Developer Manual
- Request for EoI (RfEoI)
 - Cover Letter Template (Annex I)
 - RfEoI Surface Study (Annex II)
 - RfEoI Drilling Programme (Annex III)
- Early Contracting Guidelines
- Developer Procurement Guidelines



Application (RfA)

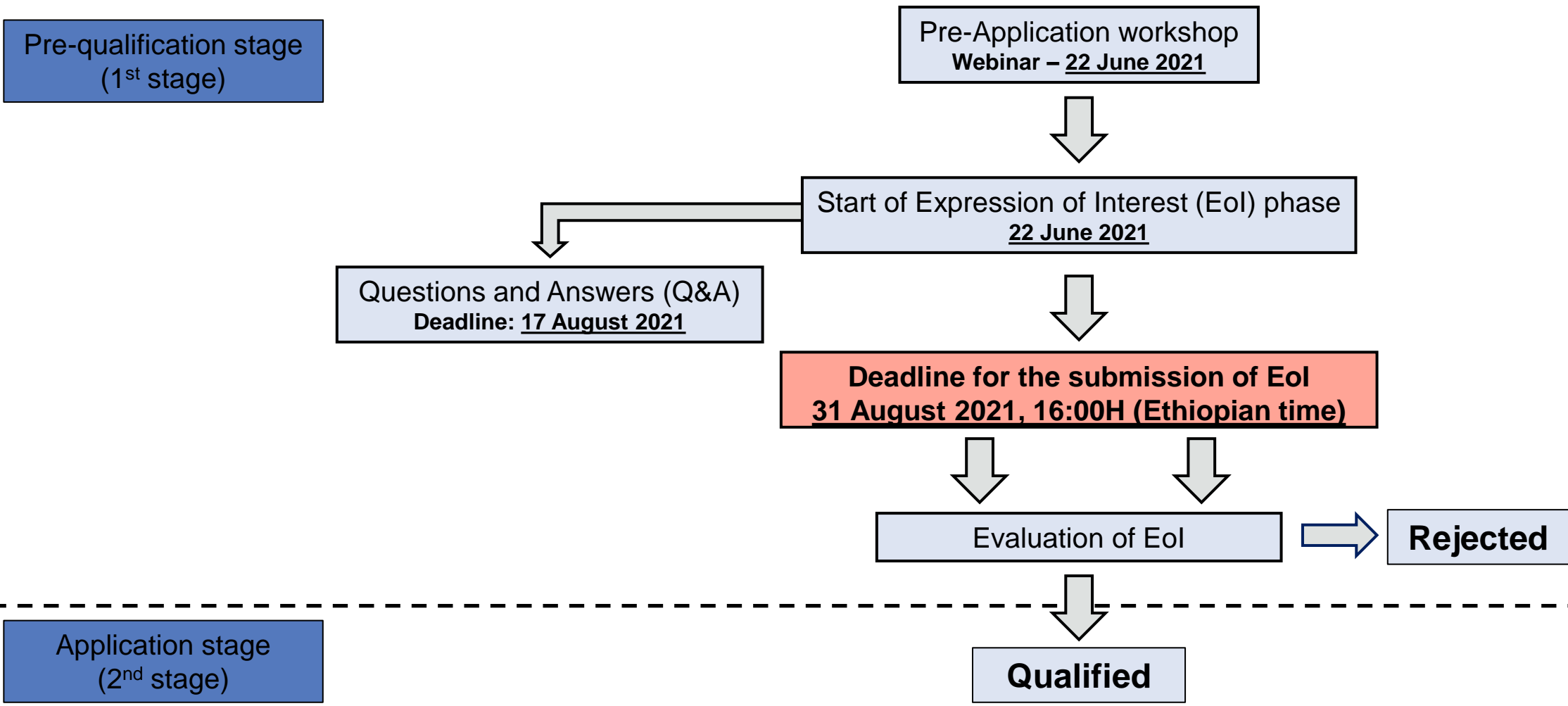
Relevant Documents

- Developer Manual
- Request for Application (RfA)
with application forms and annexes
- Anticipated Wellcost (AWC) Guidelines
- Early Contracting Guidelines
- Developer Procurement Guidelines

3 TIMELINE



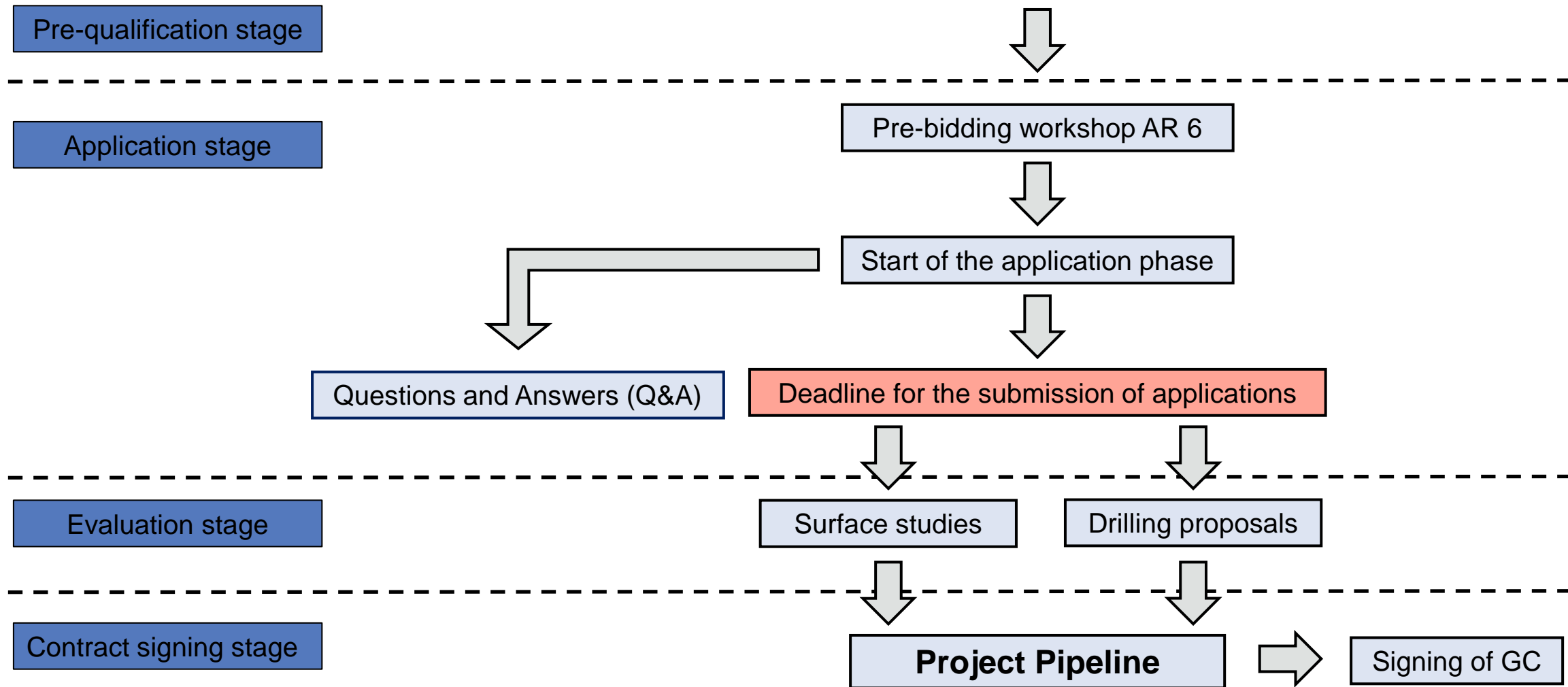
Pre-Application & Eol Stage (1st Stage):



3 TIMELINE



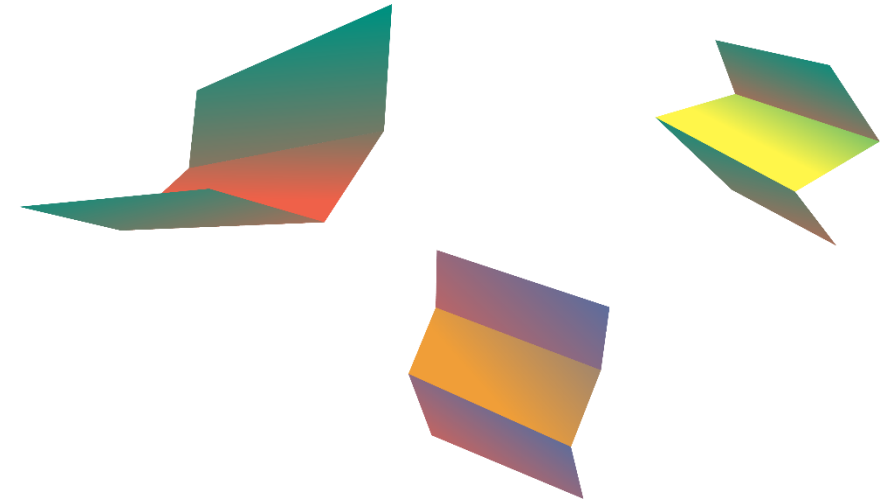
Pre-Application & EoI Stage (2nd Stage):



4 CONTENT FOR SUBMISSION OF EOI

For a successful application: Follow the given format. Provide all available information.

- ANNEX I – FORM TO FILL,
- ANNEX II / III – FORM TO FILL
 - Information on eligible entity
 - Information on concessions, licenses and permits
 - Status of geological and geochemical studies
 - Status of geophysical studies
 - Information about infrastructure
 - Work plan
 - Financing plan
 - Off-taker potential
 - Appendices: declarations, experience, key personnel, project organization, company presentation



5 FORMAL ASPECTS FOR SUBMISSION OF EOI & APPLICATION (I)

For a successful application: Follow given format. Provide all information available.

- **To be submitted:**

Original hard copies will be requested at a later point in time! However, scans must be provided:

Signed & stamped cover letter, and
Signed & stamped declarations (Appendix 1 & 2)

Electronic version

All documents as specified in the Request for Eoi,
must be searchable (Word or PDF)

Only signed pages provided as scans (digital signatures may be used for the CVs).
please use short file names!



5 FORMAL ASPECTS FOR SUBMISSION OF EOI & APPLICATION (II)



Overview of required Eoi document formats:

Document	Hard Copy*	Soft copy
Cover letter (Annex 1)	X	X
Submission form (Annex 2 for SS, or Annex 3 for DP)	---	X
Appendix 1 (Declaration of Acceptance and Adherence to Procurement Standards)	X	X
Appendix 2 (Declaration of Non-Existence of Rejection Grounds)	X	X
Appendix 3 – Appendix 6	---	X

* To be requested at a later point in time.

5 FORMAL ASPECTS FOR SUBMISSION OF EOI & APPLICATION (III)



Overview of required Eoi document formats:

- **Non-compliance with the structure may result in the rejection of the Eoi**

The applicant has the full responsibility that the original version of the cover letter and the declarations are in total compliance with the electronic copy.

Eoi received after the deadline or not in the required manner will not be evaluated.

- **Opening of Expression of Interest is scheduled for:**

31 August 2021, 16:00h Ethiopian time

6 EVALUATION CRITERIA



Main evaluation criteria	Max score Drilling Projects	Max score Surface Studies
Geo-scientific	50	60
Financing plan & permit	30	10
Experience	20	30
Total	100	100

- Minimum points for successful Eols: 70
- Evaluation based on submitted information
- **Emphasis on resource and experience in surface studies**
- **Emphasis on work plan and financing/permits in drilling programme**
- Information on evaluation criteria can be found in Annex 1 & 2 of the developer manual

7 EVALUATION CRITERIA

- Detailed information can be found in
 - **Chapter 3 of Request for EoI doc, and in**
 - **Chapter 7 of Developer Manual**
- **Review eligible entity & country** to make sure applicant is eligible!
- **Review eligible activities** to apply for right items
- **Review eligible costs** for applicable program (SS or DP)
- **Go through non-eligible cost** to make sure they are not included in your estimate for grant amount



Expression of Interests (Eoi) and all related forms will be available on the GRMF webpage:

<https://grmf-eastafrika.org/pre-qualification-stage/>

It is the responsibility of the applicant to keep himself updated! Therefore please check the relevant sections of the GRMF-webpage regularly!

8 INFORMATION DISTRIBUTION (II)



For EoI related questions/clarifications please do send these by email to:

grmf@roedl.com & grmf@africa-union.org

Deadline for asking Questions for the 7th AR EoI phase: 17 August 2021.

Questions and Answers will be regularly published anonymously for all applicants on the pre-qualification stage section of the GRMF webpage.

(<https://grmf-eastafrika.org/pre-qualification-stage>)

9 ADVICE TO APPLICANTS REGARDING THE EOI



- 👉 Find and follow all **instructions**, make sure you have the right edition
- 👉 Make sure you know **what you want to do** and that it is **eligible**
- 👉 **Multi discipline team** with co-operation experience
- 👉 Remember **one project per application**
- 👉 **No part left unanswered**, leave explanatory comments in remark fields
- 👉 Make sure application forms are in **coherence** with each other
- 👉 Consider review by **outside consultants** experienced in applications for geothermal energy

**Good luck and
thank you for your attention!**



Kai Imolauer
General Project Manager



Maria Ueltzen
Deputy Project Manager



Johannes Stollenwerk
Local Fund Manager