# GRMF HEAT APPLICATION PROCEDURE

<p>| | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Projects to Apply</td>
</tr>
<tr>
<td>2</td>
<td>Two-Stage Process</td>
</tr>
<tr>
<td>3</td>
<td>Timeline</td>
</tr>
<tr>
<td>4</td>
<td>Content for Submission of EoI</td>
</tr>
<tr>
<td>5</td>
<td>Formal Aspects of Submission of EoI &amp; Application</td>
</tr>
<tr>
<td>6</td>
<td>Evaluation Criteria</td>
</tr>
<tr>
<td>7</td>
<td>Information Distribution</td>
</tr>
<tr>
<td>8</td>
<td>Advice to Applicants Regarding the EoI</td>
</tr>
</tbody>
</table>
1 PROJECTS TO APPLY

• Surface Study in eligible country **aiming to site a well** (general surface study completed), for up to 80% of approved eligible cost

• Associated infrastructure, for up to 20% of approved eligible cost
2 TWOSTAGE PROCESS

Expression of Interest (EoI) & Application Stage:

1\textsuperscript{st} stage:  
Expression of Interest (EoI)

2\textsuperscript{nd} stage:  
Application (RfA)

\begin{itemize}
\item Evaluation
\item Project pipeline
\item Signing of Grant Contract
\end{itemize}
2 TWO-STAGE PROCESS

Expression of Interest (EoI) & Application Stage:

.expression of Interest (EoI)

<table>
<thead>
<tr>
<th>Relevant Documents</th>
</tr>
</thead>
<tbody>
<tr>
<td>GRMF HEAT Developer Manual</td>
</tr>
<tr>
<td>Request for EoI (RfEoI)</td>
</tr>
<tr>
<td>- Cover Letter Template (Annex I)</td>
</tr>
<tr>
<td>- RfEoI Surface Study (Annex II)</td>
</tr>
<tr>
<td>Early Contracting Guidelines</td>
</tr>
<tr>
<td>Developer Procurement Guidelines</td>
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</table>

Application (RfA)

<table>
<thead>
<tr>
<th>Relevant Documents</th>
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</thead>
<tbody>
<tr>
<td>GRMF HEAT Developer Manual</td>
</tr>
<tr>
<td>Request for Application (RfA) with application forms and annexes</td>
</tr>
<tr>
<td>Early Contracting Guidelines</td>
</tr>
<tr>
<td>Developer Procurement Guidelines</td>
</tr>
</tbody>
</table>
3 TIMELINE

Pre-Application & EoI Stage (1st Stage):

Pre-qualification stage (1st stage)

Pre-Application workshop
Webinar – 1 December 2022

Start of Expression of Interest (EoI) phase
1 December 2022

Questions and Answers (Q&A)
Deadline: 2 March 2023

Deadline for the submission of EoI
16 March 2023, 16:00H (Ethiopian time)

Evaluation of EoI

Qualified

Rejected

Application stage
(2nd stage)
3 TIMELINE

Pre-Application & EoI Stage (2\textsuperscript{nd} Stage):

- **Pre-qualification stage**
- **Application stage**
- **Evaluation stage**
- **Contract signing stage**

\[ \text{Start of the application phase} \]

\[ \text{Deadline for the submission of applications} \]

\[ \text{Questions and Answers (Q&A)} \]

\[ \text{Surface studies} \]

\[ \text{Project Pipeline} \]

\[ \text{Signing of GC} \]
4 CONTENT FOR SUBMISSION OF EOI

For a successful application: Follow the given format. Provide all available information.

- ANNEX I – FORM TO FILL,
- ANNEX II – FORM TO FILL
  - Information on eligible entity
  - Information on concessions, licenses and permits
  - Status of geological and geochemical studies
  - Information about infrastructure
  - Work plan
  - Financing plan
  - Concept strategy
  - Off-taker potential
  - Appendices: declarations, experience, key personnel, project organization, eligible entity presentation
5 FORMAL ASPECTS FOR SUBMISSION OF EOI

For a successful application: Follow given format. Provide all information available.

• **To be submitted:**

  Original hard copies of:
  - Signed & stamped cover letter, and
  - Signed & stamped declarations (Appendix 1 & 2)

**Electronic version**
- All documents as specified in the Request for EoI, must be searchable (Word or PDF)
- Only signed pages provided as scans (digital signatures may be used for the CVs).
- please use short file names!
Overview of required EoI document formats:

<table>
<thead>
<tr>
<th>Document</th>
<th>Hard Copy</th>
<th>Soft copy</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cover letter (Annex 1)</td>
<td>X</td>
<td>X</td>
</tr>
<tr>
<td>Submission form (Annex 2)</td>
<td>---</td>
<td>X</td>
</tr>
<tr>
<td>Appendix 1 (Declaration of Acceptance and Adherence to Procurement Standards)</td>
<td>X</td>
<td>X</td>
</tr>
<tr>
<td>Appendix 2 (Declaration of Non-Existence of Rejection Grounds)</td>
<td>X</td>
<td>X</td>
</tr>
<tr>
<td>Appendix 3 – Appendix 6</td>
<td>---</td>
<td>X</td>
</tr>
</tbody>
</table>
5 FORMAL ASPECTS FOR SUBMISSION OF EOI

Overview of required EOI document formats:

• **Non-compliance with the structure may result in the rejection of the EOI**
  
The applicant has the full responsibility that the original version of the cover letter and the declarations are in total compliance with the electronic copy.
  
  EOI received after the deadline or not in the required manner will not be evaluated.

• **Opening of Expression of Interest is scheduled for:**

  16 March 2023, 16:00h Ethiopian time
# 6 Evaluation Criteria

<table>
<thead>
<tr>
<th>Main Evaluation Criteria</th>
<th>Max Score Surface Studies</th>
</tr>
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<tbody>
<tr>
<td>Geo-scientific</td>
<td>65</td>
</tr>
<tr>
<td>Financing plan &amp; permit</td>
<td>10</td>
</tr>
<tr>
<td>Experience</td>
<td>25</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>100</strong></td>
</tr>
</tbody>
</table>

- Minimum points for successful EoIs: 70
- Evaluation based on submitted information
- **Emphasis on resource and experience in surface studies**
- Information on evaluation criteria can be found in Annex 1 of the developer manual
7 INFORMATION DISTRIBUTION

Expression of Interests (EoI) and all related forms are available under:

www.grmf-eastafrica.org

It is the responsibility of the applicant to keep himself updated! Therefore, please check the relevant sections of the GRMF-webpage regularly!
For EoI related questions/clarifications please do send these by email to: grmf@roedl.com & grmf@africa-union.org

Deadline for requesting clarifications: 2 March 2023.

Questions and Answers will be regularly published anonymously for all applicants on the pre-qualification stage section of the GRMF webpage.
8 ADVICE TO APPLICANTS REGARDING THE EOI

General regulation:

The time for commencement of services and sub-contracting shall be according to the agreed **Time Schedule** forming a part of the Grant Contract, **but not earlier than the effective date of the Grant Contract**.

The following alternative commencement dates apply:

- **1st cut-off date on early contracting** refers to the submission deadline of the EoI
  - Costs from contracts signed with any third party **before this date** will **not be eligible**;
  - Costs from contracts signed **after this date** will **be eligible**.

- **2nd cut-off date on early contracting** refers to the submission deadline of the full Application
  - Any **activity** (and therefore any related costs) that shall be eligible for support by GRMF (= eligible activity) can only **start after this date**.

Exceptions:

- E&S activities as required by GRMF regulations may already start after the 1st cut-off date.
- External preparation costs for EoI and application are eligible from the kick-off workshop (1 December 2022)
8 ADVICE TO APPLICANTS REGARDING THE EOI

- Detailed information on eligibility can be found in
  - Chapter 3 of Request for EoI doc, and in
  - Chapter 7 of Developer Manual

- Review eligible entity & country to make sure applicant is eligible!
- Review eligible activities to apply for right items
- Review eligible costs for applicable program
- Go through non-eligible cost to make sure they are not included in your estimate for grant amount
8 ADVICE TO APPLICANTS REGARDING THE EOI

- Find and follow all instructions, make sure you have the right edition
- Make sure you know what you want to do and that it is eligible
- Multi discipline team with co-operation experience
- Remember one project per application
- No part left unanswered, leave explanatory comments in remark fields
- Make sure application forms are in coherence with each other
- Consider review by outside consultants experienced in applications for geothermal energy
THIS IS YOUR CHANCE!

SEND YOUR EOI!

NO PROGRESS WITHOUT PROJECTS!

SPREAD THE NEWS!
Thank you for your attention.

Kai Imolauer  
General Project Manager

Maria Ueltzen  
Deputy Project Manager

Johannes Stollenwerk  
Local Fund Manager

Kristin Steinunnardóttir  
Technical Project Manager

Visit: www.grmf@africa-union.org  
Contact: grmf@africa-union.org & grmaf@roedl.com